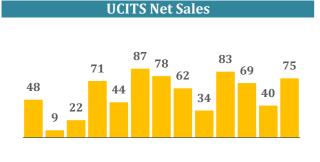
EFAMA INVESTMENT FUND INDUSTRY FACT SHEET ⁽¹⁾

OCTOBER 2017 DATA

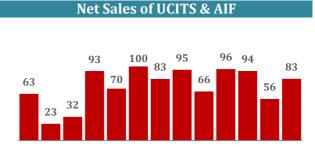


| 0° 40° 0° 4° 4° 4° 4° 4° 4° 4° 4° 4° 4° 4° 4° | SC |
|---|----|
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Share of Net Assets by UCITS Type

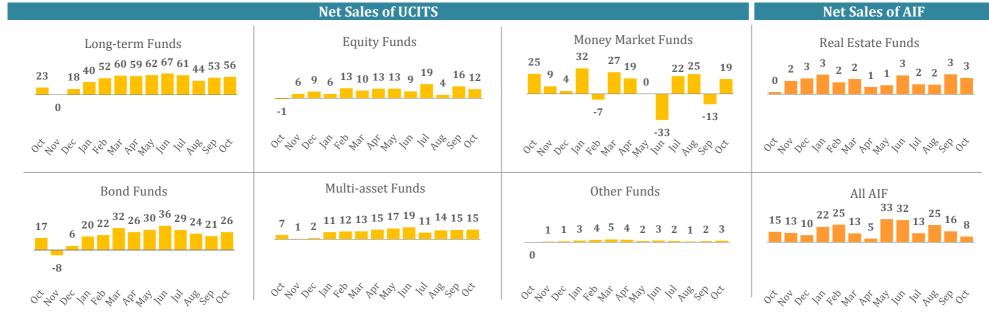
| Equity | 38% | | |
|--------------|-----|--|--|
| Bond | 27% | | |
| Multi-asset | 18% | | |
| Money market | 13% | | |
| Other | 4% | | |

| Net Sales in 2017 | | | | | | |
|-------------------|---------|-----------|-------|--|--|--|
| UCITS | October | September | YTD | | | |
| Equity | 12.0 | 15.9 | 115.2 | | | |
| Bond | 26.3 | 20.5 | 266.6 | | | |
| Multi-asset | 15.4 | 15.1 | 144.3 | | | |
| Money Market | 18.5 | -12.9 | 90.5 | | | |
| Other | 2.6 | 1.6 | 27.3 | | | |
| Total | 74.8 | 40.3 | 643.9 | | | |
| AIF | October | September | YTD | | | |
| Equity | 2.2 | 6.4 | 12.4 | | | |
| Bond | -6.0 | -2.5 | 12.9 | | | |
| Multi-asset | -1.0 | 0.8 | 31.8 | | | |
| Money Market | -0.8 | 0.1 | -3.4 | | | |
| Real Estate | 2.6 | 3.2 | 22.1 | | | |
| Other | 11.2 | 7.8 | 116.3 | | | |
| Total | 8.2 | 15.8 | 192.1 | | | |
| Grand Total | 83.0 | 56.1 | 835.9 | | | |



0° 20° 0° 0° 4° 4° 4° 4° 4° 4° 4° 4° 4° 4° 4° 4°

| Net Assets | | | | | |
|------------|---------|-------------------|----------|--|--|
| Category | October | %Δ ⁽²⁾ | End 2016 | | |
| UCITS | 9,710 | 2.4% | 8,674 | | |
| AIF | 5,949 | 1.6% | 5,516 | | |
| Total | 15,659 | 2.1% | 14,190 | | |



(1) All data is presented in euro billions and is collected from participating national associations. All UCITS and AIF are classified according to regulatory definitions. (2) Percentage change compares net assets at end October 2017 and end September 2017.